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Demarest announces new partner in transactional practice area



Demarest Advogados announces Julia Lobo Dutra (pictured) as its new partner. With more than 17 years of experience in domestic and cross-border transactions, Julia joins the firm's team to continue advising public and private companies on fundraising, corporate, regulatory and corporate governance matters, as well as on processes involving mergers and acquisitions.

With an Executive MBA from Fundação Dom Cabral, Julia holds a degree in Law from the Federal University of Minas Gerais (UFMG) and in International Relations from Pontifícia Universidade Católica de Minas Gerais (PUC-MG).

Julia advises several publicly- and privately-held companies, financial institutions, investment funds and investors, and has participated in some of the most complex and innovative capital market operations in the country – one of the most recent being the privatization of the Basic Sanitation Company of the State of São Paulo (SABESP).

In addition to public offerings of shares, debentures and other securities, she also advises companies from different segments on business combinations and regulatory consultancy for publicly-held companies.

With the arrival of Julia, Demarest now has 96 partners working in over 50 areas of law to serve more than 1,500 clients in Brazil and abroad.

Demarest's expansion in recent months:

1. In early January 2025, six senior associates were promoted to join the firm's team of partners: Celso Báez (Labor), Fabio Tayar (Mergers and Acquisitions, Corporate, Private Equity and Venture Capital), Marco Fonseca (Corporate Investigations/Competition), Milena Arbizu (Dispute Resolution/Litigation and Arbitration), Robson de Oliveira (Real Estate and ESG) and Vitor Amorim (Telecommunications, Media and Technology).
2. In December 2024, Cristina Tomiyama joined the Capital Markets and Listed Companies team.
3. In November 2024, Elysangela Rabelo was announced as a new partner in the Life Sciences and Healthcare area. In the same month, Tatiana Ferri joined the Dispute Resolution (Arbitration and Civil Litigation) practice. And in early November, Pablo Queiroz arrived at the firm to be part of the Real Estate team.
4. In July 2024, Maria da Paz Tierno Lopes joined the Mergers and Acquisitions practice area.
5. In June 2024, the Tax team was reinforced with the arrival of partner Jerry Levers De Abreu.
6. In May 2024, João Busin, Juliana Maluf and Beatriz Seixas joined the firm to focus on Private Equity and Venture Capital in the M&A area.
7. In March 2024, Fabio Florentino was hired as a new Tax partner.
8. In January 2024, Julia Visconti was announced as a new Mergers and Acquisitions (M&A) partner.