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Demarest hires a new real estate partner



Demarest Advogados announced Pablo Queiroz (pictured) as a new partner in the firm's real estate practice area.

This hiring aligns with Demarest's 2024-2026 strategic plan to foster business opportunities in the real estate sector, which has significant growth potential across various segments, including logistics, shopping centers, industrial, hospitality, and corporate and residential buildings.

Pablo Queiroz holds a master's degree in Business Law from Fundação Getulio Vargas (FGV) and a Bachelor of Laws from Pontifícia Universidade Católica de São Paulo (PUC-SP). In 2016, he attended the Academy of American and International Law at the Center for American & International Law in the United States.

Pablo will bolster Demarest's Real Estate team with more than 20 years of experience representing Brazilian and international clients. He concentrates his practice on transactions involving purchase and sale of real estate assets, investment fund transactions, structured operations (with different trading models between investors and parties building, renting, or selling real estate), and the development of complex projects, including infrastructure projects.

Five new associates will join Demarest with Pablo, three of whom specialize in Real Estate – Eric Okino, Elisa Gandur, and Paula Nogueira.